

CONTINUED STRONG GROWTH IN FOODS – UP 13% IN Q4 TO INR 54 CR.

FULL YEAR FOODS REVENUE UP 14% TO RS.225 CR.

AGRO TECH FOODS LTD Q4 FY'19 HIGHLIGHTS

<i>Ready to Cook Snacks:</i>	Q4, FY'19	YTD, FY'19
Volume	-	+3%
Value	+5%	+5%



<i>Ready to Eat Snacks:</i>	Q4, FY'19	YTD, FY'19
Volume	+83%	+83%
Value	+61%	+63%



<i>Spreads:</i>	Q4, FY'19	YTD, FY'19
Volume	+18%	+33%
Value	+14%	+22%



<i>Edible Oils(Sundrop)</i>	Q4, FY'19	YTD, FY'19
Volume	-14%	-5%
Value	-13%	-4%



<i>Edible Oils(Crystal)</i>	Q4, FY'19	YTD, FY'19
Volume	-13%	-2%
Value	-5%	+10%



Continued strong growth in the Foods business – up 13% to Rs.54cr. or 27% of Total Revenues.

Ready to Cook Snacks registered a 5% growth in revenue.

Ready to Eat Snacks delivered a revenue growth of 61% for Q4 with FY'19 Growth of 63%. This was driven by Ready to Eat Popcorn, Extruded Snacks & Tortilla Chips.

Peanut Butter Revenues were up 14% in Q4 and 22% for FY'19. Strong growth momentum continues.

Sundrop Edible Oils were lower in both Volume/Value in Q4 reflecting specific pricing actions taken by the Company at both the premium and lower end of the portfolio to ensure ongoing sustainability of Gross Margin from this category.

Crystal Edible Oils Value Growth of 10% relative to a Volume decline reflects the higher edible oil prices at the bottom end of the Oils market.

FINANCIAL HIGHLIGHTS:

- Net Sales for FY'19 are 2% higher than PY reflecting a Volume driven growth of 14% in Foods together with a Price driven growth of 10% in Crystal.
- With Revenues of Rs.225cr the Foods business accounted for 27% of total Net Sales.
- Employee benefits at Rs. 56cr. were higher than PY of Rs.54cr.
- Depreciation at Rs.17.3cr. was lower than Prior Year by Rs.18cr. reflecting the impact of non-operation of the Unnao plant from November 2018.
- Other Income includes the impact of Rs.2.8cr in income from investment in Mutual Funds.
- Profit before Tax was up 5% and Profit after Tax was up by 8%.

ATFL thanks all its' stakeholders for their continued support as it progresses towards joining the ranks of "India's Best Performing Most Respected Food Companies".